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THE BUYING PROCESS

NO ONE LIKES TO BE SURPRISED

OUR PROCESS IS STRAIGHT-FORWARD

FINDING THE PERFECT VEHICLE



“ At POP RVs, we don't believe in pressure sales. Everyone here works as one team, regardless of which vehicle you ultimately zero in on. If you like the first RV you inquired on, that's great! If you're not completely sure, please let your salesperson know which features you like and which ones aren't so great. Helping you get the exact RV for your family is our ONLY priority!

SUBMITTING A WRITTEN OFFER



“ It's not required that you make an offer before seeing a vehicle in person, but it has become standard practice. This is especially useful when the vehicle you are interested in is located far away from you or has generated a lot of interest lately due to a price reduction. If you don't get an offer amount agreed upon beforehand, the listing can be sold out from under you. We don't want to see anyone waste travel time or costs only to lose a RV they liked. If you don't like the vehicle, you may simply cancel your offer.

CONDUCTING A SURVEY & TEST DRIVE



“ Besides a personal inspection, many buyers opt to hire a professional mechanic. We recommend all buyers hire an independent and accredited mechanic and we can help you locate the closest mechanics to the vehicle. We also recommend all buyers, if feasible, conduct a test drive on the actual vehicle for at least 15 minutes. This is your opportunity to hear and feel how your new RV will operate. If you don't like anything up to this point (for any reason), you may rescind your offer and receive your deposit back.

ACCEPTANCE OF RV



“ At this point, you will be presented with a document asking you whether or not you are comfortable proceeding with the purchase based on your inspection and the results of a test drive. You may choose to proceed or you may choose to back out completely. It's also common to ask for specific items to be repaired prior to purchase or, in a more serious case, to re-negotiate a new purchase price entirely based on unfavorable results.

ORGANIZED & PROFESSIONAL CLOSING DOCUMENTS



“ By now, you will be all too familiar with your Closing Coordinator. They will have handled all the logistics and coordination of any inspection or test drive, making sure all parties are at the right location at the right day and time. They are your personal assistant through this process and at this point will create a Bill of Sale and Closing Statement for your records. Expect an organized, coordinated and professional closing process from start to finish.

PICKING UP YOUR NEW RV



“ You should have your RV insurance set to become active on your new vehicle on the same day as closing (exact time is not important). You now own a new RV and may come pick her up any time you wish. Our standard purchase and sales agreement allows you to leave your new RV in its current location for up to 30 days, but we know you'll want to bring her home sooner than that!

For more details, visit www.poprvs.com/buy

NOTE: For buyers in certain states, we are required to collect State Sales Tax and County Surtax. These will be the exact same taxes that would have been due when you registered your vehicle, however some states require us to collect these taxes and pay them on your behalf.